UMAR AYUBA DUTSE.

***2 - 2003***

***1998 - 2002***

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ADDRESS:ATA Polytechnic, Bauchi state , Nigeria

Date of Birth:24,Aprial,1974 Gender:Male

Status:Married Nationality:Nigerian

# SUMMARY

*A team player, committed to excellence, integrity & adhere to organizational values and global standards. I am pleased to possessed a long track record of working in various academics roles as civil servant, community engagements service also consultancy services coupled with good PC skills also an ability to communicate confidently at all levels. Apart from being immediately available, strong background in general entrepreneurship.*

**Skill Highlights**

# EDUCATION



* Problem solving
* Communication & Mentorship
* Excellent supervision



* Provides business development services to students
* Conduct presentations, test and invigilation.

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| --- | --- | --- | --- |
| **Bayero University Kano state, Nigeria** | | * Leadership skills * Decision making * Documentation | |
| ***Bsc (Hons)*** | ***Business Administration*** | |  |
| ***1998- 2004***  **Abubakar Tafawa Balewa University Bauchi, Nigeria** | | **EXPERIENCE**  **Sigma Vaugh Sterling Pensions Limited**  Marketing Assistant Trainee | |
| ***1998- 2004***  **Abubakar Tafawa Balewa University Bauchi, Nigeria** | | | 2005 – 2008   * Exploring market potentiality, presentation &registration   ***200***  Attending customer care services |
| ***MBA-Marketing*** | | * Weekly ,monthly reports and documentations | |
| ***2007- 2014*** | | | * Advocacy to state and organizations , strategy |
| **University of Nairobi, Kenya**  ***MSc Entrepreneurship & Innovation mgt*** | | | development , effective monitoring and evolution   * Target clients mobilization |
| ***2015- 2017*** | | | **Abubakar Tatari Ali Polytechnic, Bauchi State,** |
| **Sa adu Zungur University Gadau, Bauchi State ,Nigeria** | | | **Nigeria**  Senior Lecturer |
| **PHD Business Administration-In view 2021-Date** | | | 2023 – DATE   * Organized the set-Lecture notes and presentation |

**Other Achievement and Responsibilities**



-Program coordinator, Central examination officer

-Program coordinator Marketing, Department & Acting HOD

- Chairman Students Entrepreneurship practical 2021

**Membership**



* Member Bauchi state Chamber of Commerce (BACCIMA)
* Entrepreneurs, Self-Employment and Small Business (Member)
* Bauchi Entrepreneurship Hub (Member)
* Minal learning foundation Bauchi State (Business skill trainer and co-coordinator)
* Member Charted financial Analyst of Nigeria.(cfa)

**Other Experience (Community services / Consultancy)**

* Innovating for Maternal and Child Health in Africa-Universal home visits program Randomized research activity in Toro LGA Bauchi state 2017 - 2019
* Resource Person NIRSAL/BACYWORD Training for Business loan June, 2019 – July 2019
* Sectary FACIS (Forward in Action for conservation of Indigenous species) Working on Health, climate changed, peace building and Empowerment. (In Bauchi state)
* MEDA-Pretest for Social dialogue on Girls street/ market hawking with stakeholder in miri community Bauchi state. Facilitator 5-6-2018
* Health Communication Capacity Collaboration (HC3) **PRETEST Questionnaire testing**

In Firo and kangere communities of Bauchi Local Government area of Buachi State. 22nd November, 2016. As a Recorder.

* CCE Training in Bauchi,Warji and Katagum as one of the facilitator.(MAHEMA Bauchi)
* Awareness creation & Educative program on HIV/ AIDS one of the Volunteers (MAHEMA)
* Social audit on integrated management of PHC by CIET (2013) Central Supervisor volunteer
* Innovation for maternal Health in Africa (**IMCHA) Project** Bauchi state 2017-2021

**Conferences, Workshop/ Training attended**

25th-27thMay, 2007: Corporate Etiquette and culture: By Poise Nigeria

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total personality Development, at Rockview Hotel Abuja

15th-17th June, 2007: prospecting and selling Excellence By: I-skill knowledge management, at Rockview Hotel Abuja.

International conferences in Nairobi, Kenya and Entrepreneurship Innovations programs 2015-2017

West Africa Health organization (WAHO)Training on gender equality and Research publication 21-27 May, 2019. Abuja FCT.

#CRS 2022 Finding Business Innovation Opportunities. Webinar Organised by BACCIMA in Conjuction with Hillbridge Consulting Lagos.

Setember 13th , 2022

**Thesis Dissertations and Publications**

* + Mediating Role of Entrepreneurial Mindset on SMEs Resources for Entrepreneurship Development and Practice in Northeast, Nigeria (PHD thesis on progress)
  + The Relationship Between Creativity and Entrepreneurial Mindset (EMS) In Small and Medium Enterprises (SMEs) Development in Bauchi State, Nigeria.(Published ,2022).
  + The impact of Government policies on Growth and Development of SMEs Enterprises in Bauchi State, Nigeria ( Published 2021)
  + The Challenges that Affects the Growth and Development of Small and Medium Enterprises (SMEs) in Bauchi State ,Nigeria ( Published, 2021).
  + Impact of Universal Home visits on Child health in Bauchi state, Nigeria co-authour (published, 2021).
  + Relevance of media communication As computer related skills to youths carrier for entrepreneurship in Nigeria(Published ) By Auwal Yalwaji Azare and Umar Ayuba Dutse
  + Use of Small and Medium Enterprises Resources to Mitigated Unemployment in Bauchi State State of Nigeria (published, 2017).
  + Impact of sales promotion on customer attitudes and perception. A case study of Nigerian Bottling company (NBC) chalawa branch Kano (Unpublished Bsc. project)
  + The Impact of Mainstreaming Innovations into Marketing mix for SMEs for Effective and Efficient Growth and Development (on process).
  + The Need for Business Development Services in Newly Established Small and Medium Enterprises for Better performance.(on process)
  + Entrepreneurship Development: A New Perspective (Textbook, on the process)



* Making acquaintance with people
* Reading and Traveling
* Community activities

***Interest and Activities***



**Language Spoken:**

*English and Hausa*



**Referees**

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